

ODC vs. TRADITIONANL OUTSOURCING

The ODC model is based on assembling the proper development team for the specific needs and requirements of the current project. Also, a customer can deal with it through our agile development process.

Offshore Development Center is a remote counterpart of the in-house IT personnel. Consider it a virtual department and a dedicated team of top-class software developers settled right behind your doors, though never out of touch.

Engaging an offshore software development company allows you to focus on your core values and competencies more effectively. Besides, embracing a versatile team experience increases your agility dramatically.

ODC offers a list of top-class special characteristics:



Core team



Education and training program



Area or facility that houses your corporate brand and esthetics



HR program



Infrastructure (hardware, software aligned with your business)



The flexible team that can be scaled up or down without subverting the budget



Security policy that meets your requirements and regulations

The table below displays an evident contrast between a traditional outsourcing arrangement and ODC.

Outsourcing VS ODC

Transaction model - no commitment	Contractual team commitment
Bid for every project	Transparent pricing so that client may plan and budget an expected efforts
Project-oriented relationship model	Strategy and team oriented approach
Short term approach	Long term relationship
Supplier operates with limited risk	Ownership mentality present
Risk with culture difference, communication and HR risks	Client may choose right people before they start and has flexibility in staffing
Team is usually out of sight	Team conveys client's mission and values

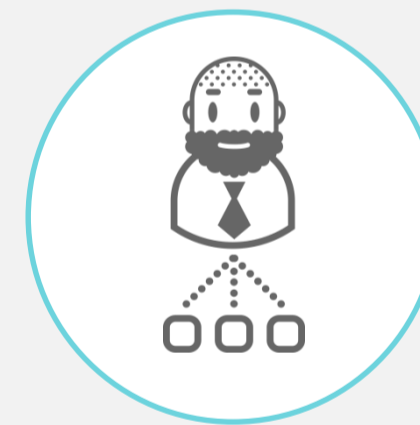
Typical ODC features

Value



- The improved commercial model can be offered by a supplier.
- A customer is able to benefit from savings he gets from his ODC deal.
- Customer's goals are prioritized as the supplier is more engaged in the entire process.
- Retention rates get significant improvements due to traditional challenges reduction.
- Any sudden adjustments can be performed with no harm to the process due to staffing system flexibility

Quality



- Team discipline and cultural integration are improved along with the entire quality.
- Improved planning and goals determination promote supplier's pre-working phase.
- Improved knowledge transfer among and between the team and customer organization.

ODC working principles

Communication and relationship model



- The final decision comes from both sides through agreed governance and escalation model.
- The current working process can be monitored through quarterly reviews to ensure the cultural mindset is being adopted and maintained.
- Technology and business planning is supported by an annual review.
- Each side has clearly defined roles and rules of engagement and collaboration.
- Weekly reports and other corporate social media tools are used for improved communication processes.

Performance management



- Dashboard tracking approach is common, so the valuable measures and metrics are well-defined.
- All the definitions and entire business language are common and clear for better communication inside the project and entire business.
- All the processes about the knowledge management and transfer are clearly-defined.
- ODC is a much more effective way of improving the outsourcing relationship, providing it with agility, and longer term of value.

GET IN CONTACT

For ODC technology projects please contact Konstantin Ryzhov who will discuss your requirements and full scope of work, and assign you with a dedicated Account Manager.

KONSTANTIN RYZHOV

CEO

T +38 067 565 99 82

E konstantin.ryzhov@copler.uk

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